

Google Workspace / Microsoft 365 already backup and archive

Workspace deletes end-users' Drive files and emails in the Trash and Spam folders after 30 days. Both solutions/providers do not assure full recovery of your data in case of user error, data corruption, or ransomware threats. Microsoft recommends keeping third-party backups of your data (Microsoft Services Agreement Section 6b).

files in the recycle bin for up to 90 days. Google

Dropsuite's Solution: Dropsuite's Microsoft 365 and Google Workspace solutions protect your data in the cloud with no automatic deletion dates and restore any file on demand.

are too expensive False. The right solutions can offer non-disruptive data protection for a few dollars per seat per

Backup and archiving

Dropsuite's Solution: Dropsuite's solutions are affordable, simple, have no hidden fees and offer additional value as a one-vendor solution for backup and archiving - for the price of a cup of coffee per month!

month. Data breaches cost companies \$4.61M on average (a 10% YoY growth), hugely outweighing the expenses needed to ensure data security.

False. This belief is fostered by some solutions' lack

Cloud backup is unsafe

of visibility. Unlike storing data in a local server

on-site, disruptions at the local level do not cause

issues with your cloud-based data. Find a backup

encryption and servers specifically designed for

large-scale, secure storage of your data.

and archiving solution that provides military-grade

Backup & archiving solutions are too difficult to use

False. This notion stems from particular backup

systems/solutions that require administrators to

download and install an agent as a precondition

However, certain providers have easier, more

for the software to work.

Dropsuite's Solution:

and provides military-grade

transit and at rest.

Dropsuite is born in the cloud

encryption for your data both in

data protection so you can focus on delivering what your business does best, providing value and growth. Only regulated businesses need it

Dropsuite's Solution:

In today's world of rampant

cyber threats and accidental

deletion, Dropsuite simplifies

user-friendly systems. They allow customers to quickly set up their own backup automation system, coupled with one-click restore options that make backup and archiving as painless as possible.

(e.g., IRS, SEC).

False. Non-regulated businesses find value in data backup and archiving. Here are some use cases: Audits often require businesses to provide full and accurate data records that go back at least 6 years

Lawsuits or regulator investigations may require Microsoft 365/Google Workspace data to be put on legal hold so that it cannot be altered or deleted.

Fast universal search tools that are found in

- archiving systems can speed up search queries across solutions in one click.
- **Backup and archiving are** over-hyped and not essential

growth.

False. Companies lose \$4.61M on average

few dollars a month for a comprehensive

because of data breaches. Compare that to a

Dropsuite's Solution:

In today's world of rampant

cyber threats and accidental

deletion, Dropsuite simplifies

data protection so you can focus

on delivering what your business

does best, providing value and

backup and archiving solution and you'll realize Dropsuite's backup and how essential it is. Many businesses-some still archiving solutions act as existing, others closed down-realized this the insurance to keep your business running and ensure compliance with industry regulations and

hard way.

False. Instead, here are the facts: Many solutions in the market are clunky, with

poor UX design.

agent to work.

Dropsuite's Solution:

privacy laws.

All backup and archiving solutions are the same

Backup and archiving are two different things,

and most vendors don't offer them together. Many solutions are sold as modules, which can be very costly.

offer insights and analytics based on the data that is stored and/or archived. Moreover, most solutions do not back up everything, such as calendars, and tasks,

among others.

You need to pay to get

Only a few backup and archiving solutions

Not all of them are born in the cloud; a lot of

these solutions need to be downloaded as an

Dropsuite's Solution:

Dropsuite has no hidden fees.

This includes no ingress and

egress fees and unlimited

storage.

False. There are solutions that don't take your

data hostage. Important advice: when choosing

will charge you to get your data back when you

decide to move on to another solution or service.

the right solution, clarify with your provider if they

your data back

Dropsuite's Solution:

Archiving solutions check every

Dropsuite's Backup and

box above!



Backup and archiving tools

are just that-they backup,

and they archive

prioritize backing up recently updated or added files to speed up the entire process. This expedites the process and ensures your data is fully secured and backed up.

False. Only if they're inefficient. Sophisticated

backup and archiving solutions exist that actually

incremental backups, meaning it finds and backs up only changed files resulting in fast backup time with minimized storage.

Dropsuite's Solution:

Dropsuite's solution provides

False. While most solutions can be limited in terms of what they can do, certain tools have features that go beyond backup and archiving. **Dropsuite's Solution:** Some solutions provide advanced features like: Dropsuite's Email Archiving solution provides a host of compliance tools, eDiscovery and journaling options lightning-fast search, and includes our

stored and archived data

Fast search capabilities •

In conclusion, these backup and archiving myths can be dangerous. They may affect your decision-making process negatively and hurt your business if they're not addressed or debunked. By dispelling these myths, you are in a much better position to protect your business.

Insights Business Intelligence tool that

into actionable business intelligence.

transforms stagnant, archived email data

Business insights and analytics from your

Busting Backup and Archiving Myths with Dropsuite

Dropsuite specializes in helping various companies keep business-critical data safe, secure and protected. Our custom cloud-based backup and archiving solutions efficiently backup, store, preserve, and easily restore data at a moment's notice across a range of ecosystems: Microsoft 365 Google Workspace

Hosted Exchange ...and more.

☑ IMAP-POP

US Sales: +1-408-780-2106

International: +65 6813 2090

compliance; they also enable business continuity.

transit and at rest. Contact us and see Dropsuite in action!

sales@dropsuite.com

Dropsuite's secure, scalable, and easy-to-use backup and recovery tools not only provide business Easily set up your very own automated backup and/or archiving system, even with a minimal IT budget. Dropsuite's industry-leading backup and recovery solutions are available at a very low cost-per-seat license, coupled with military-grade encryption that ensures data security both in

> **Dropsuite** © 2022 Dropsuite Limited. All Rights Reserved.